



*Alison A. Minea  
Corporate Counsel  
Alison.Minea@dishnetwork.com  
(202) 293-0981*

January 20, 2012

**EX PARTE PRESENTATION**

Ms. Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 12<sup>th</sup> Street, SW  
Washington, DC 20554

**Re: Ex Parte Presentation in IB Docket No. 11-150, *DISH Network Corporation Files to Acquire Control of Licenses and Authorizations Held By New DBSD Satellite Services G.P, Debtor-in-Possession and TerreStar License Inc., Debtor-in-Possession*; IB Docket No. 11-149, *New DBSD Satellite Service G.P., Debtor-in-Possession, and TerreStar Licensee Inc., Debtor-in-Possession, Request for Rule Waivers and Modified Ancillary Terrestrial Component Authority***

Dear Ms. Dortch:

Pursuant to Section 1.1206 of the Commission's rules, 47 C.F.R. § 1.1206, DISH Network ("DISH") submits this letter summarizing a meeting on Wednesday, January 18, 2012 with Rick Kaplan, Chief of the Wireless Telecommunications Bureau; Gardner Foster, Assistant Bureau Chief of the International Bureau; Julius Knapp, Chief of the Office of Engineering and Technology; John Leibovitz, Deputy Bureau Chief of the Wireless Telecommunications Bureau; and Rod Porter, Deputy Bureau Chief of the International Bureau. Present at the meeting on behalf of DISH were Thomas Cullen, Executive Vice President; Stanton Dodge, Executive Vice President and General Counsel; Jeffrey Blum, Senior Vice President and Deputy General Counsel; Alison Minea, Corporate Counsel; and John Flynn, outside counsel.

We emphasized that timing is critical to DISH's ability to move forward with its planned nationwide wireless network. The applications present the Commission with an opportunity to advance one of its highest priorities – providing new sources of broadband competition. The regulatory flexibility sought by DISH is the best course to achieving the Commission's National Broadband Plan goals, and will promote competition, investment, and innovation.

During the meeting, DISH presented a detailed proposal covering:

- Development of a revised buildout schedule keyed to commercial availability of the LTE Advanced standard.

- Reporting requirements that would show DISH's progress towards meeting buildout milestones and track the number of devices and active users on its network.
- Additional details regarding DISH's commitments to promote a competitive satellite service, and ensuring that sufficient satellite capacity is available to support a viable nationwide MSS offering.<sup>1</sup>

With respect to the buildout schedule, we discussed timelines for the development and testing of the Radio Access Network necessary to support these bands as well as the development and integration of chipsets and consumer devices. We also discussed the economics of building a terrestrial network (e.g., the number of towers it would take to provide mobile broadband service to various numbers of consumers over specific timeframes) and the importance of balancing the timing of capital spending with business plan requirements, so that DISH can successfully compete in the market over the long term.

DISH believes that the record demonstrates that expeditious approval will be a win for consumers, competition, and American jobs.

Respectfully submitted,

/s/ Alison A. Minea

Alison A. Minea

cc: Rick Kaplan  
Gardner Foster  
Julius Knapp  
John Leibovitz  
Rod Porter

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<sup>1</sup> See Consolidated Opposition to Petitions to Deny and Response to Comments, IB Dockets Nos. 11-149 and 11-150 (Oct. 27, 2011) at 26.